# Effects of Dividends on the Pricing of European and American Options 


#### Abstract

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This lecture note further considers the extension of the binomial pricing model beyond plain-vanilla European puts and calls. We consider how dividend payments on the underlying asset affect European options' arbitrage-free prices and create incentives for the early exercise of American call options. I. Extensions of the Binomial Model A. Dividend Paying stocks B. American Options


## Dividends and American Options

## I. Extensions of the Binomial Model

A. Dividend Paying stocks

We can use the binomial model to price options on dividend-paying stocks as long as either:

- We know the timing and dollar amount of each dividend to be paid between $t$ and $T$.
- We know the timing and proportion of the stock to be distributed as dividends between $t$ and $T$.


## Example:

ABC is currently trading at $\$ 100$ and the discrete quarterly interest rate is $3.33 \%$. Assume that

- Every quarter, the price of ABC either
- rises by $30 \%$,
- or falls by $10 \%$.
- ABC will pay a $5 \%$ dividend in one quarter.

What is the value of a European call with exercise price price $K=\$ 110$ and six months to maturity?

- To establish a baseline, let's first consider what would happen if ABC wasn't going to pay a dividend.
- Then the stock's price tree looks like

- So the price tree for a European call looks like

- That is, the price tree for a European call looks like

- Risk-neutral pricing on the stock implies

$$
q=\frac{1.033-0.9}{1.3-0.9}=\frac{1}{3}
$$

so

$$
\begin{aligned}
c_{110}(\text { up }) & =\frac{.33 \times 59+.67 \times 7}{1.033}=23.55 \\
c_{110}(\text { down }) & =\frac{.33 \times 7+.67 \times 0}{1.033}=2.56
\end{aligned}
$$

- So the payoff diagram looks like

- Finally, the day-zero call price is then

$$
c_{110}(100)=\frac{.33 \times 23.55+.67 \times 2.56}{1.033}=9.05
$$



- However, if ABC distributes a $5 \%$ dividend at the end of period one, then the stock's price tree looks like

- So the price tree for a European call looks like

- That is, the price tree for a European call looks like

- Risk-neutral pricing on the stock still implies

$$
\begin{aligned}
& q=\frac{1.033-0.9}{1.3-0.9}=\frac{1}{3} \\
& \text { so } \\
& c_{110}(\text { up })=\frac{.33 \times 50.55+.67 \times 1.15}{1.033}=17.05 \\
& c_{110}(\text { down })=\frac{.33 \times 1.15+.67 \times 0}{1.033}=0.37
\end{aligned}
$$

- So the payoff diagram looks like

- So the day-zero call price is

$$
C_{110}(100)=\frac{.33 \times 17.05+.67 \times 0.37}{1.033}=5.74
$$



- Let's compare the call on

1. the dividend paying stock (top)
2. the non-dividend paying stock (bottom)


- Dividends reduce the value of calls;
- A call is a bet that prices are going to rise; and
- Dividends slow the growth in a stock's price over time.


## B. American Options

With the binomial model it is easy to consider the early exercise of an American option.

- Work backward through the tree, deciding at each node whether to exercise or wait.
- Important: We use
- The pre-dividend price to determine the exercise value of a call.
- The post-dividend price to determine the exercise value of a put.

Let's work through an example. Consider an American call with an exercise price of 110.

- When ABC distributes a $5 \%$ dividend at the end of period one, when the tree looks like:

- Here's the payoff diagram for the European call:

- When would you want to exercise early?
- When is intrinsic value $>$ continuation value?
- When the European call's "option value" is worth less than the exercise:

When the stock goes up but before the dividend is paid.


- The value of the European call is then $\$ 17.05 \ldots$
- ... but if you exercise you get $\$ 130-\$ 110=\$ 20$.

So what's the tree for the American call look like? Just replace the up-node with the higher value.

- Payoffs for the American call

- The day-zero call price is then

$$
C_{110}(100)=\frac{.33 \times 20+.67 \times 0.37}{1.033}=6.69 .
$$

- Let's compare the payoff diagrams for the European call and the American call.

- The difference, $6.69-5.74=\mathbf{0 . 9 5}$, is the value of the early exercise option.
- I.e., it's the value inherent in the additional flexibility provided by the American option.
- At what exercise price would you be (ex ante) indifferent between early and late exercise?
- Is there one?
- If so, is high or low?


## Dividends and American Options

- Let's consider the one-period American call with an exercise price of 110, at the "upnode" and ex dividend:

- This option is worth $\$ 17.05$, because you won't exercise early.
- It's exercise value is only $123.50-110=13.50$.
- The difference, $17.05-13.50=3.55$, is the
- Interest on the exercise price: $\left(1-\frac{1}{1.033}\right) 110=3.55$
- The right not to exercise: $3.55-3.55=0$
- In this example the option was guaranteed to finish in the money (it's a forward, effectively)
- Right not to exercise was worthless.
- Exercise cum dividend because $D=6.5>3.55$.
- I.e., the dividend you capture exceeds the interest you lose and the value of the right not to exercise.
- Then the tree for the call, if you won't exercise, looks like

- Would you still want to exercise early?
- No! Exercise to capture the dividend, and you receive

$$
130-120=10
$$

- And $10<13.08$.
- The higher exercise price makes it less likely you'll exercise early.
- It increases the interest you'll give up (a little).
- It increases the value of the right not to exercise (potentially a lot).
- That is, you're more likely to exercise when the option is deeply in the mooney.
- Let's consider the one-period American call with an exercise price of 120 at the "upnode", ex dividend:
- That's what you receive for not exercising.
- What do you receive for giving up the dividend?

- This option is worth $\frac{40.55 / 3}{1.033}=13.08$.
- Its exercise value is only $123.50-120=3.50$.
- The difference, $13.08-3.50=9.58$, is
- Interest on the exercise price: $\left(1-\frac{1}{1.033}\right) 120=3.87$
- The right not to exercise: $9.58-3.87=5.71$
- In this example, the right not to exercise is quite valuable.
- You don't exercise early, because $9.58>6.5$.
- I.e., the dividend you'd capture is less than the interest you'd lose and the value of the right not to exercise.
- We are indifferent if the call has an exercise price of 115.45 :

- This option is worth $\frac{45.10 / 3}{1.033}=14.55$.
- Exercise value is only $123.50-115.45=8.05$.
- The difference is $14.55-8.05=6.50$
- Exactly the value of the dividend
- You can still decompose it:
- Interest on exercise price: $\left(1-\frac{1}{1.033}\right) 115.45=3.69$
- Right not to exercise: $6.50-3.69=2.81$

